
Your New Job Title: Client Relationship Manager

Company: Remus Management

Location: Manchester

Hours: 08.45 – 17.15

Are you a qualified Senior Property Manager looking for a new and exciting opportunity to work for a forward thinking and progressive company? Do you have proven experience in generating new business? Then look no further.

Introducing the Fexco Property Services Group

The Group currently consists of 3 property management brands plus a risk-assessment brand. We work with 8 out of the 10 top UK developers, and we currently manage a portfolio of 70,000 properties. Collectively there are 12 regional offices across England & Wales supported by in-house teams that manage Admin & Finance, HR, H&S, Marketing & Communications and Legal & Compliance, so you'll be joining a well-established and growing group. More information can be found here: www.fexcopropertyservices.co.uk/

We do things a bit differently!

There is no corporate nonsense, and no old-fashioned hierarchy! Instead, we work with oodles of self-sufficient, autonomous teams across our group. Think of our regional offices as smaller, family-oriented business, but with the corporate benefits, training and support you will need to succeed!

About this Role:

You will be responsible for the day-to-day management of a small portfolio of properties as well as driving new business opportunities for our Manchester and surrounding region.

Some Responsibilities and Goals you'll own:

- Develop new business opportunities across the region, using your own initiative to generate leads as well as progress leads provided to you.
- To be familiar with leases/TP1s for properties within the portfolio, enforcing the covenants and ensuring that obligations are met in line with current property law.
- Prepare and issue budgets for properties and monitor expenditure.
- Agree year-end accounts for properties with the client and deal with enquiries as they arise.
- Carry out regular property visits and carry out EGM/AGMs.
- Appoint and manage the performance of contractors such as cleaners, grounds maintenance etc.

Must Have Skills:

- ✓ Proven ability to generate leads and drive new business.
- ✓ Plentiful experience and knowledge in the management of a residential portfolio.
- ✓ Great attention to detail, be organised and able to prioritise.
- ✓ Ability to organise and run face to face meetings with clients.

Bonus / Superhero Skills:

- At least AIRPM qualification (MIRPM preferred).
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Who will love this Job because:

- You no longer want to manage a large portfolio but you do want to utilise your new business skills to good effect.
- You are energised by interacting with and helping people.
- You like making things easier for customer and colleagues. If there's a roadblock, you want to remove it.
- You're comfortable with a little chaos and uncertainty - but you love learning new ways of doing things.

Review from a Property Manager employee as of April 2021:

“Good team spirit, lots of support from management and an ever-improving training team.”

So, if freedom, self-sufficiency, and head-scratching professional challenges rock your world, we could be a match made in heaven!

To apply send your CV to hr@fexcopropertyservices.co.uk or apply via the contact form online: www.remus.uk.com/careers/